11/1/23 Board Meeting

Attendees: Paul, Steve, Claire, Andy, Billy, Matt, Mike, Jenna, Brian, Colleen, Jillian, Crystal, Corey, Dave

1. Paul reviewed Financials
   1. Concessions Revenue: $2700 buy-out were deposited (spring 2022 / Summer 2023) & $1500 concession sales
   2. Dave will follow-up with Port-a-potty company to have them removed so we don’t continue to get charged
2. Discussion / Directors Swapping Roles
   1. Colleen & Andy have requested to swap roles (14U & Travel Director) – the bylaws don’t support switching roles after people are voted in. Agreed upon that they can work together on any shared responsibilities. If we want to address any updates to the by-laws to allow for a request to change and a vote by the board to approve we can discuss at next year’s annual meeting and review a proposal.
3. Winter Training
   1. 6 week quote is $4680
      1. Cost $100 per registration with a discount for multiple children ($25 Discount for 2nd child / $50 discount for 3rd) / Non-resident surcharge of $25
   2. Run program from 1/20 – 2/25 and times will be Saturday 3:30-5 / Sunday 5:30-7 (broken up by age group)
   3. Need to decide on Pitching & Coaching that will be offered / consensus that there should be a shared cost of league and families if we do offer to ensure commitment. Do we run a 4 week clinic leading up to spring season? Need to check with Next9Up for pricing and availability with pitching coaches.
4. Spring In-Town
   1. Join Hopedale/Milford in Spring but offer to help out with running spring league.
   2. All in agreement that need to discuss rule changes / meeting scheduled next month and Andy and Steve will attend. All board members have been asked to send suggested rule changes to Andy & Steve so they can present.
   3. There is a preference to change from Grade to Age(DOB) to be consistent with Summer & Fall / but needs to be discussed with Milford/Hopedale and everyone needs to be in agreement on the change.
   4. There may be an opportunity to offer Medway to play with us if they don’t have enough players to field teams.
   5. Ok to keep Spring charges the same for the 2024 season as they were in 2023
   6. Schedule tryouts for 3/10 in High School Gym.
   7. Vote on coaches prior to tryouts so they can be present at tryouts and teams can be determined quickly after tryouts are completed.
5. Summer Tournaments
   1. Tournament Dates are submitted & we are receiving registrations:
      1. 8U (4)/10U(15)/12U(15)/14U(12) registered
      2. 8u will use junior umpires
      3. Increased prices this year by $100
      4. Corey to reach out Millis, Milford, Nipmuc, Attleboro, Mansfield, Newton, Hopedale to notify them of posted tournaments and know of urgency to register and pay if interested in attending.
      5. Tournaments for our teams to play in:
         1. Franklin & Hopedale tournaments are not posted yet / no 8U local tournaments are posted.
         2. All in agreement that we need to ensure adjacent ages are not booked the same the weekend in case girls get called up.
      6. Corey & league directors will stay in contact to see what local tournaments get posted and which ones we want to participate in (our own + 2 others)
6. Fundraising / Sponsorships
   * 1. Crystal will connect with Corey to share spreadsheet of current sponsorships & what is up for renewal
     2. Mike is checking with Baseball fundraising director about what they need to file with the state (if anything) when they do calendars/raffles/etc
     3. Jenna & Billy will reach out to T Mobile to see if they would provide hot spot for shack for summer & fall season
7. Scoreboard
   * 1. Do we get a sponsor to fund powering the scoreboard?
     2. Mike & Billy will try to locate power source
8. Uniforms/Spirit Wear
   * 1. Still need to find uniform vendor for Spring / still prefer to keep with a local company
     2. Need to create online store – ideally put something together for holiday ordering. Mike will contact a few local vendors to see who could accommodate quick order for Christmas or if we need to use online store (like a Custom Ink).
9. High Street:
   * 1. Fall Clean Up – Andy did field clean up & Jillian will be going this weekend to do final clean-up of stand.
10. Expenses to consider for 2024:
    * 1. Awning for Stand
      2. Infield Machine
      3. Storage unit for Infield Machine
      4. Improve Batting Cages
11. Concession
    * 1. Jillian contacted BJs to get a BJs card for non-profit – form needs to be completed (can get coupons specifics to business account)
      2. ACE food / worth looking into to save money on cost of food for bulk ordering and discounts for non-profit. Form needs to be completed.